

## Agribusiness Services

# Turning visions into legacies

Why farm families and farmland owners want to work with Lincoln Financial's Agribusiness Services



**Leverage Lincoln Financial Network's Agribusiness Services for wealth management, insurance solutions and financial planning expertise**

## Highly customized, confidential, personal service

We are dedicated to America's farm families and farmland owners, and we understand that transfer is a significant issue to those who own, manage, or value our nation's agricultural landscapes. We believe that although transfer planning is complex and goes far beyond estate tax planning, it's what you do when you love the ones who will be left behind.

The estate and succession planning specialists who comprise our Lincoln Agribusiness Service Group are financial planning professionals with advanced technical skills and a passionate commitment to the agribusiness market. Our clients include owners and managers of agricultural property, senior farmers considering or negotiating transfer or tenure agreements, junior generation farmers, and organizations and associations interested in preserving the working agricultural landscapes.

When you engage our services, you benefit from personal attention and our specialized financial experience. We take the time to fully understand you, your family, your business and your needs. Then we provide you with the information, solutions and alternatives to make appropriate decisions about your financial future.

We believe it's our responsibility to help you make the most of your income and assets, and to provide you with ways to protect both of them.

## Lincoln Agribusiness is part of the resources offered through LFN Strategic Alliance

### We will help you to:

- Partner with local Lincoln Financial Network wealth management and insurance specialists
- Our planning specialists will offer services and solutions to help meet your financial objectives
- We provide financial education to help you, your family and employees (if applicable) become more engaged in the financial planning process
- We can differentiate the experience by offering retirement planning, estate planning, insurance analysis and solutions built for your specific needs to manage your assets and protect them

### Services offered:

- Investment management
- Retirement planning
- Estate/asset protection strategies
- Tax reduction strategies
- Exit planning strategies
- Insurance/risk evaluation
- Business valuation

### A national team of resources

As a member of the Lincoln Financial Group of companies, Lincoln Financial Network has access to the resources of Lincoln National Corporation, a *Fortune* 500 organization with the ability to leverage significant experience in national, regional and local relationships: attorneys, broker-dealer firms, accounting firms, financial institutions, fire and casualty insurance brokers and other professionals. Lincoln Financial also offers:

- A network of certified and specialized advisors with wealth, investment and risk management experience
- Partnerships and affiliations that result in hundreds of opportunities for our Strategic Alliance networks
- Lincoln National Corporation has \$299 billion in end-of-period account values with over 115 years of life insurance and other product development with A+ rating for The Lincoln National Life Insurance Company as of June 30, 2023.
- Hold harmless and noncompete agreements
- Access to intellectual capital across the United States
- Wealth preservation specialists with over 30 years of industry experience

Consumers seek exceptional service, education and information when managing their personal finances. Partnering with Lincoln Financial provides greater access to competitive product solutions to help meet your clients' comprehensive financial planning needs without incurring the extra expense of additional internal resources and headcount.

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 **Call 757-777-3163 or email [StrategicAlliance@lfg.com](mailto:StrategicAlliance@lfg.com) to get started.**

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